

---

## Outline contents

Table of cases	xiii
Table of UK statutes	lv
Table of UK statutory instruments	lxiii
Table of European legislations	lxv
International statutes, conventions, rules and other instruments	lxxv
Table of abbreviations	xcv
Preface	ci
Introduction	ciii
Part I International sales of goods	1
Overview	3
1 Standard trade terms	5
2 The Vienna Convention on the International Sale of Goods 1980	59
Part II Regulating the electronic commerce environment	97
Overview	99
3 Electronic commerce – legal issues and harmonisation	101
4 The electronic transaction and security issues	122
Part III Transportation of cargo	153
Overview	155
5 Transportation of goods by sea – charterparties	157
6 Bills of lading	169
7 Bills of lading and common law	203
8 Carriage of goods by sea: bills of lading and the Carriage of Goods by Sea Act 1971	223
9 The Hamburg Rules and the Rotterdam Rules	276
10 International carriage of goods by air	317
11 International carriage of goods by rail	346
12 International carriage of goods by road	361
13 International multimodal transport	384

Part IV Financing and insurance	407
Overview	409
14 Marine insurance	411
15 Letters of credit	448
Part V Dispute resolution	497
Overview	499
16 Civil jurisdiction	501
17 Choice of law	558
18 Foreign judgments	610
19 Arbitration	628
20 Mediation (conciliation): an alternative form of dispute resolution	653
Part VI Corruption	671
Overview	673
21 Fighting corruption in international business	675
Appendices	703
Index	731